

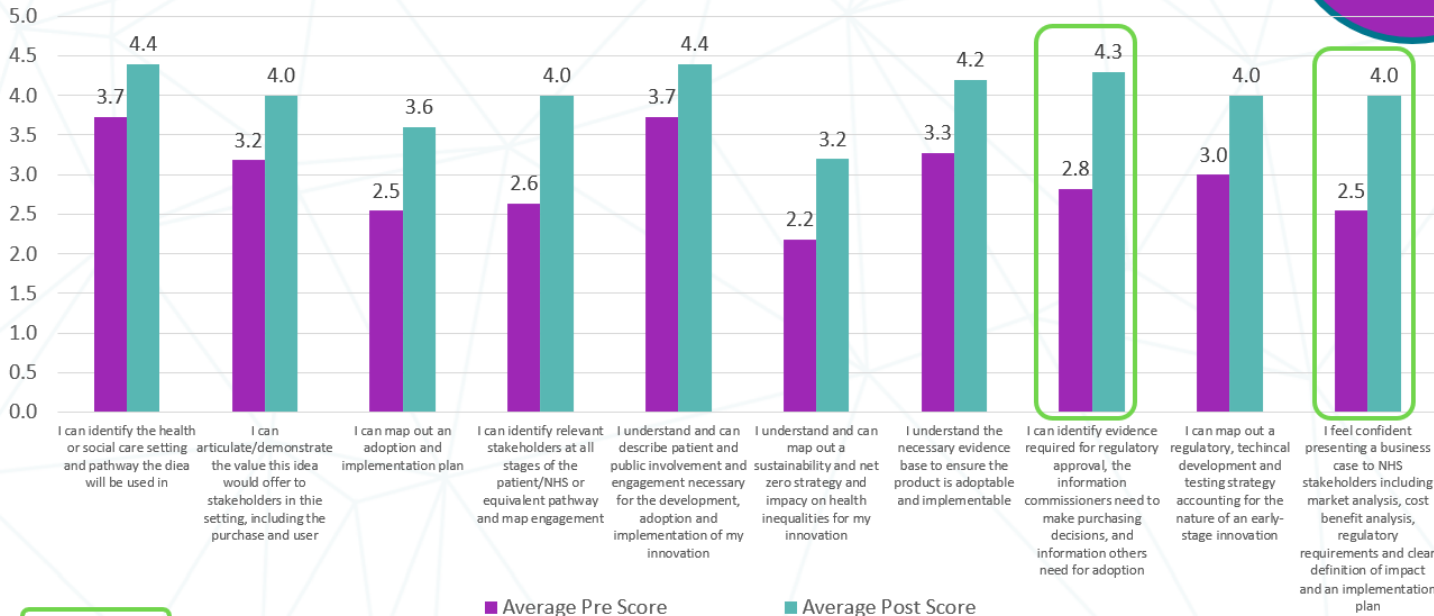


Example Session Evaluation analysis from HIP 2025 accelerator



Delegate pre- and post- reported knowledge

Health Innovation Programme (HIP)

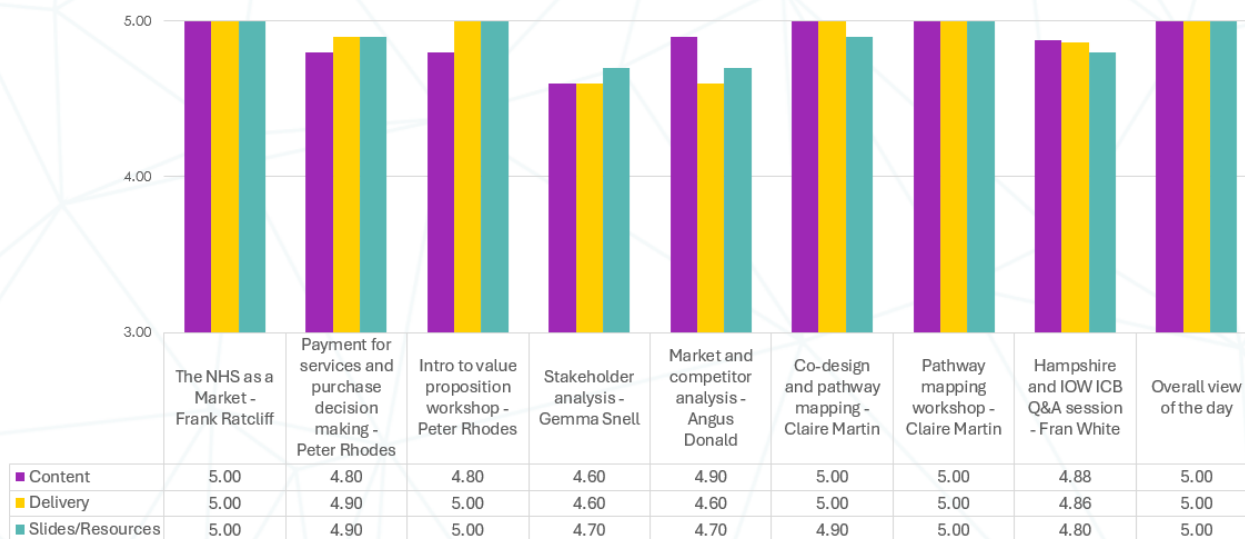


Areas with the highest average change in pre and post course reported confidence levels



Feedback scores for each session

Health Innovation Programme (HIP)



Past participants of the last 6 years of HIW accelerators were re-surveyed on their mid- to long-term experience of impact of the programme on their success. Likewise, past speakers being invited to subcontract for this application were asked for their observation of likely impact:

Participant reflections of impact:

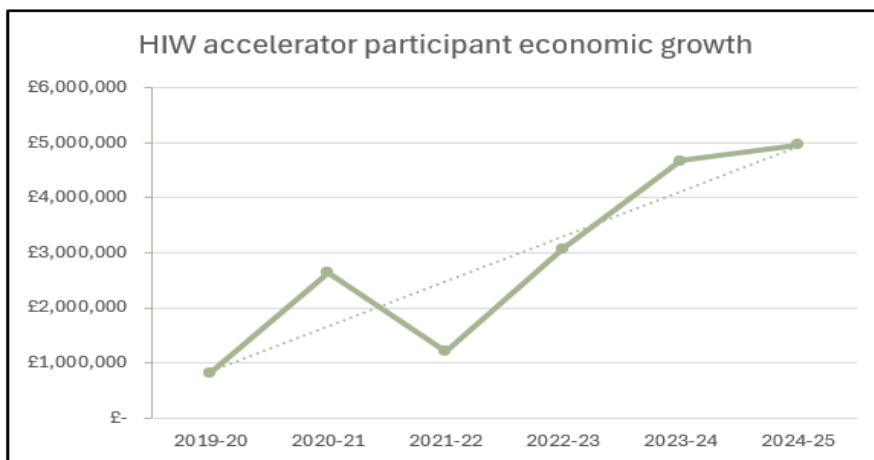
- “The course helped me understand the complexity of commissioning, procurement pathways and the differing priorities across organisations...Now, we are far more confident in our positioning and engagement strategy.” – *Daniel Wood, Sensei Workforce.*
- “By identifying our buyers and stakeholders, we were able to better identify targets for outreach and potential pilot sites...We have recently raised a seed round of capital from VCs based on the success of our foray into the NHS market, for which this course helped prepare me and our innovation.” – *Elle Clarke, Heim Health.*
- “The course encouraged me to think much more critically about how we present our development story and evidence base...For me, the training has accelerated both my understanding and our progress, and I would strongly recommend it to others navigating the same journey.” – *Craig Spring, Portsmouth Aviation.*
- “The programme stands out for its ability to blend expert insight, practical guidance, and real-world innovator experiences in a way that is genuinely impactful...The requirement to produce a final presentation provides real value, giving participants something concrete they can refine and reuse beyond the course.” – *Craig Spring, Portsmouth Aviation.*
- “We now have a far more concrete and structured action plan than we did at the start of the course, which we can now use to support future funding applications...The sessions were engaging and well structured, and the workshops were genuinely interactive and practical. Overall, it was a motivating and impactful experience.” – *Junda Niu, Droplet Scientific.*
- “The course had a clear and positive influence on both our product development approach and our route-to-market strategy. It helped us shift from a predominantly product development mindset to a more clinically grounded and commercially aligned development pathway...The support and expertise provided by Health Innovation Wessex was genuinely impactful and their involvement added real depth and relevance to the programme.” – *Paul Johnson, Fixit Medical.*
- “We have since received investment funding, the clarity of our message following the course definitely contributed to our success.” – *Rod Lane, Zelemiq.*
- “We have received fantastic support from the Wessex Team, and that contributed to us raising £2.4m from 7 grants during 2023-2024. In my opinion, what makes Wessex stand out is its professionalism, and it does not shy away from the difficult details that could make/break the project down the line.” – *Nick Guo, Birthglide.*
- “A course like this brings together [several] different companies...Health Innovation Wessex was instrumental in putting [some inter-company relationships] together and in providing very generous and impactful expert advice to support us in a way that I've not seen anywhere else.” – *Patrice Archer, MySenLife.*
- “At the time of the course I was an individual with an idea, now we are 6 months from CE marking with \$6.5M in LOIs and £100k contracts, [and] we received £850k in grants, thanks to the course.” – *Lucrezia Cester, Lighthearted.*

Speaker Observations:

- “Health Innovation Wessex are extremely well-placed to deliver effective early-stage accelerators...We have witnessed the success of their SHIFT Programme accelerator (where we delivered content and gave feedback to participants). The feedback from the participating companies was overwhelmingly positive, helping [innovators] to build strong foundations and develop clear strategy for their paths ahead.” – *Tim Spink, Bluebox.*
- “Having attended the course as an innovator, and then as a panellist, I've always appreciated the depth of knowledge and experience shared with attendees. The courses provide a good level of detail meet each innovator where they are.” – *Ben Standeven, Scale Innovation.*
- “I've been a speaker at a Health Wessex event before and observed how they are actively supporting founders at the earliest stages, often tapping into the high-calibre networks that provide insight across a range of areas to help propel the founder in their new venture.” – *Jake Fox, South East Angels.*
- “What I have found most valuable in previous HIW events, workshops and accelerators has been the combination of NHS understanding of the challenges with a pragmatic approach of how these needs can be met by innovators...New technologies developed for the NHS is hard, but those who are supported by HIW are much better prepared to succeed.” – *Rob Hull, Cadra Insights.*
- “Health Innovation Wessex successively deliver engaging courses, which evidently result in growth and success for the delegates...The organisers and mentors have a deep level of experience, allowing dissemination of key principles and knowledge to support delegates with their businesses.” – *Oliver Wylie, Seven Dials.*
- “The range of specialists involved in the courses is impressive and creates real value for participants. Each module is delivered by individuals with deep sector knowledge, who understand both the opportunities and the practical challenges that health innovators face...They offer an excellent blend of expertise, support and structure for early-stage health companies.” – *Laura Trapnell, Trethrowans.*

Example of previous delegates on our accelerator programmes, demonstrating progression following attendance:-

Alumni	Summary of innovation	Course attended	Impact to date
Lighthearted AI	Innovative assessment of cardiac rhythms using light scope detecting valvular and vascular conditions.	HIP Accelerator 2022 and 2024	£2.2 million successful grant funding, including successful BMC grant.
S12 solutions	The only online platform that provides: <ul style="list-style-type: none"> • Mental Health Act Assessment Team organisation • Electronic Statutory MHA Forms • Electronic section 12 doctor Claim Form creation and submission • Claim Payment 	HIP Accelerator 2018	Close to £1 million successful grant funding. Achieved 85% market share with 100% contract retention. Achieved successful acquisition and exit for the innovator.
SCALE Innovation – Pocketalk	Translating device to support discussions between medical teams and patients.	HIP Accelerator 2023	Successful adoption in local maternity unit with national interest in this work from NHSE.
Xim Limited – Lifelight	Software to support blood pressure measurement using only a mobile device camera.	HIP Accelerator 2017	Over £3.5 million grant funding and investment. Class IIa medical device achieved in 2025 for world's first non-cuff blood pressure device. HIW delivered National launch event. Global sales contracts.



Over the last six years, HIW accelerator participants secured £17.4m in follow-on investment and created 56 jobs.